**RESUME**

**RAMESH CHAND**

Contact no.: 9818742502

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***CAREER OBJECTIVE***

To work with a challenging career where I can contribute my academic qualifications and personal skills towards the success of the organization.

***PROFESSIONAL QUALIFICATION***

* MBA in marketing from Sikkim Manipal University in 2010.

***ACADEMIC QUALIFICATIONS***

* Graduation from C.C.S University, MEERUT in 2006.
* Intermediate from U.P. Board in 2002.
* High School from U.P. Board in 1999.

***WORK EXPERIENCE***

* Current Employer: Kotak Mahindra Bank ltd
* Designation: Relationship officer (Branch Banking)
* Period of Service: 15th Oct 2010 to till date.

**Job Profile**:

* To open Current & saving account.
* To develop base of prospective customers
* Stimulating Sales volume from existing customers
* Maintaining and sustaining customer relations
* Market research, Feedback and Competitive intelligence
* Coordinate with Team
* Manage the total portfolio of Clients.
* Organizing of leads generation activities from Various Location.
* Previous Employer: HDFC Bank Ltd
* Designation: sales executive
* Period of service 20 may 2009 to 20 July 2010

**Job Profile**

* To open Current account.
* Business Development against set targets (Focus on fund base targets).
* Marketing of Liability products as current account to retail segment,
* To develop base of prospective customers
* Stimulating Sales volume from existing customers
* Maintaining and sustaining customer relationship
* Past Employer: REI Agro Retail Ltd.as a cashier from 2008 to 2009.

**Cashier Profile**

* Focus on stores sales target achievement.
* Inform customers in store promotion.
* Proper indent check and expiry every day.
* Timely process of transfers out, transfers in.
* Be polite and courteous to customers.

***COMPUTER SKILLS***

* Elementary knowledge of operating system.
* MS Word.

***PERSONAL PROFILE***

Father’s Name **:** Mr. Harpal Singh.

Date of Birth **:** 01June 1984

Gender **:** Male.

Marital Status **:**  Married

Nationality  **:** Indian.

Language known : Hindi and English

***Place: Noida***